

## Data Mining

### Data Visualization

Make statistical summaries from raw data

Turn statistical summaries and raw data into pictures

"72% of whom are 30-35 buy new cars, and their incomes are between \$50k and \$100k."



### Data Inference

Turn raw data and statistical summaries in to action-ready inform action

List

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"Mail promotion to these people. Expect a 28% yield: \$50 avg. vs. 11% yield: \$45 avg, industry standard."

Figure 1

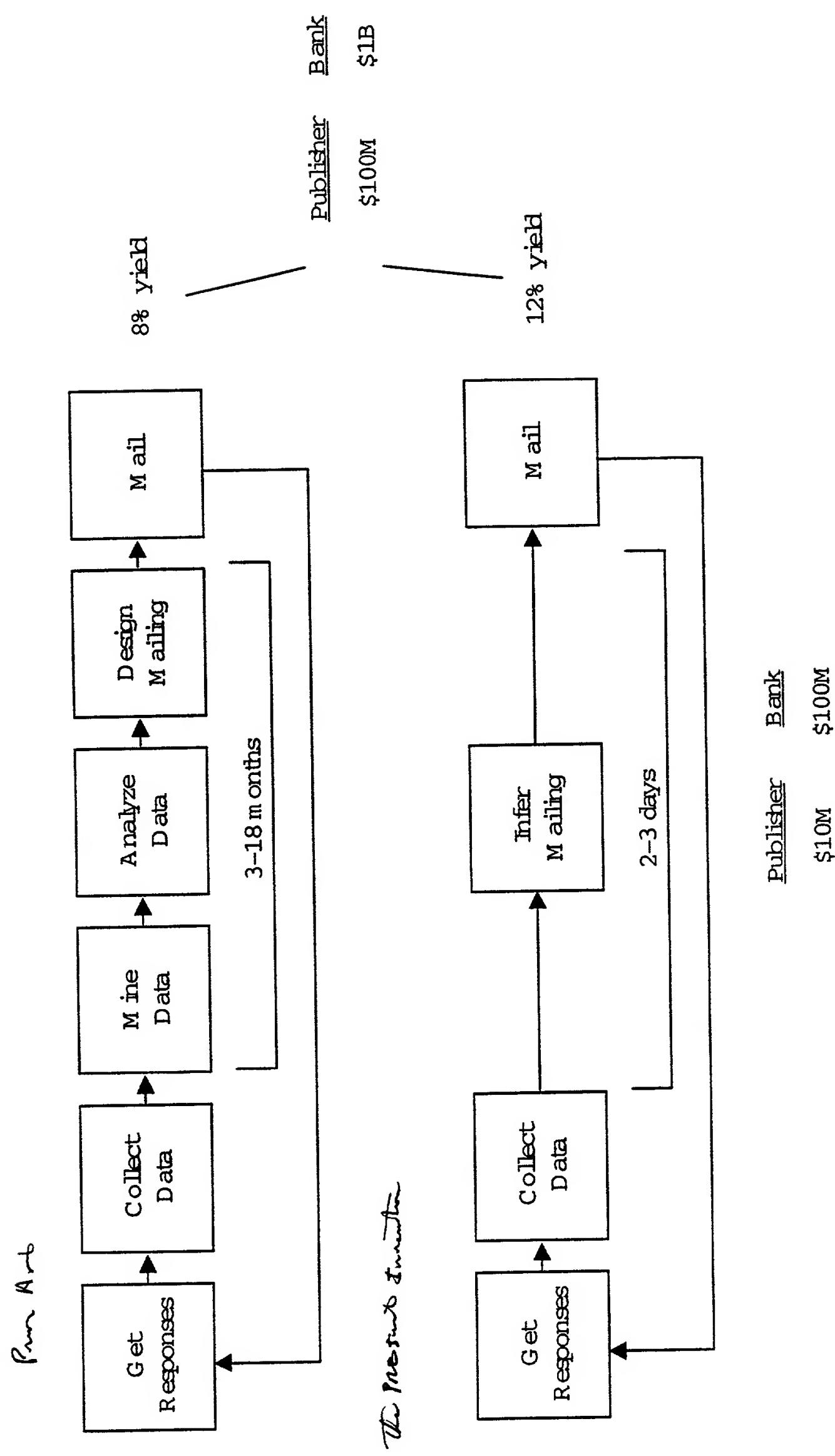


Figure 2

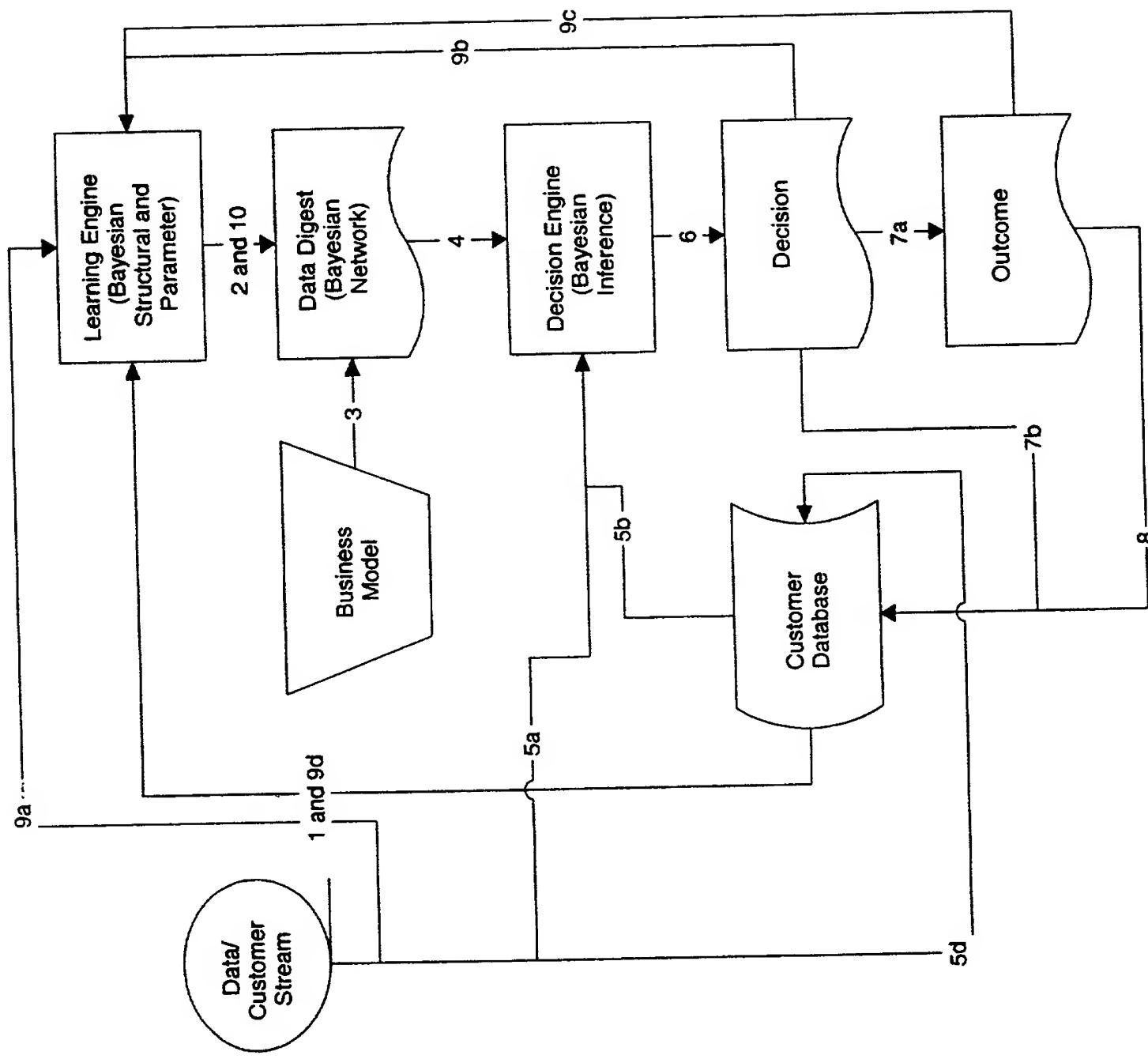


Figure 3